

ੴ ਸ੍ਰੀ ਵਾਗਿਗੁਰੂ ਜੀ ਕੀ ਫਤਹਿ		
ਪੰਜਾਬ ਐਂਡ ਸਿੰਧ ਬੈਂਕ Punjab & Sind Bank		ਪ੍ਰਧਾਨ ਕਾਰਜਾਲਯ: ਪ੍ਰਾਥਮਿਕਤਾ ਖੇਤਰ (ਅਗ੍ਰਿਮ) ਵਿਭਾਗ Head Office: Priority Sector (Advances) Department
ਪ੍ਰਧਾਨ ਕਾਰਜਾਲਯ ਪਰਿਪਤਰ ਸੰ./H.O. Circular No: 946/2023-24		ਵਿਭਾਗੀਯ ਸੰਦਰਭ ਸੰ./Deptt. Ref No: 70/2023-24
ਦਿਨਾਂਕ/ Date: 01.03.2024		

ਸਮਸਤ ਸ਼ਾਖਾओं/ ਕਾਰਜਾਲਯੋਂ ਕੇ ਲਿਏ ਪਰਿਪਤ੍ਰ

Circular to All Branches/Offices

**REG: PSB SCHEME FOR FINANCING ROOF TOP SOLAR (RTS) PROJECTS
BACKED BY PM SURYA GHAR: MUFT BIJLI YOJANA**

Grid-connected solar rooftop systems are a ray of hope in an era where environmental awareness and the demand for sustainable energy sources are on the rise. Acknowledging the significance of sustainable energy, the government has launched several programs to encourage the use of solar energy and the Grid Connected Solar Rooftop Programme stands out as a crucial step towards a more sustainable and environmentally friendly future.

The grid-connected solar rooftop programme aims to empower residential consumers to use solar energy to meet their electrical needs. Rooftop solar panels reduce reliance on conventional power sources while producing clean, green electricity. The significant government subsidy offered under this scheme to increase the accessibility of solar power to a larger population is among its most significant features.

The Bank has provided a provision for financing Solar PV as a component under Home Loan/Home Improvement Loans vide HO Retail Lending Deptt. Circular No. 100 regarding Master Circular- Home Loan dated 06.05.2022.

Further, as per the instructions from the Ministry of New and renewable Energy to provide special emphasis for the above-mentioned programme, the Bank has formulated a standalone scheme - PSB Scheme for financing Roof Top Solar (RTS) Projects for the installation of residential grid-connected roof top solar system upto 10kW and the guidelines were issued vide HO Circular No. 767/2023-24 dated 18.01.2024.

However, as per the recent instructions from Department of Financial Affairs and Ministry of New and Renewable Energy (MNRE), the Bank has revised the scheme in line with the guidelines issued by State Bank of India. The detailed guidelines of the revised scheme are placed as **Annexure I**.



This circular supersedes HO Circular No. 767/2023-24 dated 18.01.2024 and encompasses all the instructions issued regarding the said scheme till date.

All concern are advised to go through the revised scheme guidelines carefully for meticulous compliance and give due publicity for the scheme to harness good business under the scheme.



(PANKAJ DWIVEDI)
General Manager (PS)



REG. PSB SCHEME FOR FINANCING ROOF TOP SOLAR (RTS) PROJECTS

**PSB SCHEME FOR FINANCING ROOF TOP SOLAR (RTS) PROJECTS BACKED BY
PM SURYA GHAR: MUFT BIJLI YOJANA**

PARAMETERS	DESCRIPTION	
	Upto 3KW	4 KW and upto 10KW
1. Purpose	➤ For installation/setting up of Grid connected Roof Top Solar system up to 3 KW plant to individual having owned house (residential purpose only).	➤ For installation/setting up of Grid connected Roof Top Solar system from 4 KW and up to 10 KW plant to individual having owned house (residential purpose only).
2. Target Group & Eligibility	➤ Individuals having owned house with exclusive roof top right. ➤ Applicant should have sufficient roof area as mandated by Ministry of New and Renewable Energy (MNRE) from time to time. ➤ Individuals singly or jointly with Close relatives can avail loan under the scheme. Close relative are as per home loan scheme. ➤ For new home loan customer, loan under this scheme can be sanctioned along with the sanction of Home Loan. However, the disbursement of the loan under the scheme, to be done only after completion / possession of the property and perfection of the security. ➤ For existing Home Loan applicant to avail loan under this scheme, borrower should have a satisfactory track record of repayment of Home loan EMI and there should not be any overdue in the Home loan A/c. i.e. the account should not have been classified under SMA category during the last 6 month period. ➤ Latest electricity Bill of the borrower to be obtained and kept on record.	
3. Age	➤ Minimum : 18 year ➤ Maximum : Subject to adjustment of loan before the age of: • Service class non pension- 60 year • Service class with pension or NPS*- 70 year • Others – 70 year	



PARAMETERS	DESCRIPTION	
	Upto 3KW	4 KW and upto 10KW
	*NPS: An undertaking from the employee be obtained that the NPS lump sum withdrawal and NPS annuity must be credited to the saving account (salary). ➤ Note: In case any younger Co-borrower is proposed having 50% or more contribution towards IIR (Instalment to income ratio), the eligibility criterion w.r.t. younger Co-borrower can be considered.	
4. Extent of Loan	➤ The maximum quantum of loan per individual: Rs. 2 Lakh ➤ Project cost includes equipment, accessories, installation cost and storage battery, if any.	➤ The maximum quantum of loan per individual: Rs. 6 Lakh ➤ Project cost includes equipment, accessories, installation cost and storage battery, if any.
5. Nature of Loan	Term Loan	
6. Project Cost Assumption	Maximum loan amount assuming cost of Installation at Rs. 70,000 per KW (approx.).	
7. Borrower Contribution	Minimum 10% of the total estimated project cost to be contributed by borrower under this scheme	Minimum 20% of the total estimated project cost to be contributed by borrower under this scheme
8. Net Annual Income	Not required	Minimum Net Annual Income: Rs. 3 lakh Note: The carry home salary/income, of his/ her total emoluments/ earnings after the deductions, inter-alia, on account of instalment of housing loan, shall not be less than 40% of the Net take home salary i.e. Rs. 1.20 Lakh.



PARAMETERS	DESCRIPTION															
	Upto 3KW	4 KW and upto 10KW														
9. Subsidy	Subsidy in the form of Central Financial Assistance (CFA) is available and to be claimed by the borrower.	Subsidy in the form of Central Financial Assistance (CFA) is available and to be claimed by the borrower.														
	<table><tr><th>Capacity of the Rooftop Solar Plant</th><th>Subsidy Support (Amt. in Rs.)</th></tr><tr><td>1KW</td><td>Rs. 30,000</td></tr><tr><td>2KW</td><td>Rs. 60,000</td></tr><tr><td>3KW</td><td>Rs. 78,000</td></tr></table>	Capacity of the Rooftop Solar Plant	Subsidy Support (Amt. in Rs.)	1KW	Rs. 30,000	2KW	Rs. 60,000	3KW	Rs. 78,000	<table><tr><th>Capacity of the Rooftop Solar Plant</th><th>Subsidy Support (Amt. in Rs.)</th></tr><tr><td>4KW & upto 10KW</td><td>Rs. 78,000</td></tr></table>	Capacity of the Rooftop Solar Plant	Subsidy Support (Amt. in Rs.)	4KW & upto 10KW	Rs. 78,000		
	Capacity of the Rooftop Solar Plant	Subsidy Support (Amt. in Rs.)														
	1KW	Rs. 30,000														
	2KW	Rs. 60,000														
3KW	Rs. 78,000															
Capacity of the Rooftop Solar Plant	Subsidy Support (Amt. in Rs.)															
4KW & upto 10KW	Rs. 78,000															
	Loan account number to be provided for credit of subsidy amount in the loan account.	Loan account number to be provided for credit of subsidy amount in the loan account.														
10.Security	➤ Primary Security: Hypothecation of Solar equipments/ Assets created out of Bank finance. ➤ Collateral Security: Collateral security not to be insisted upon.															
11. Guarantee	i. In case of Co-borrower: Obtaining of Guarantee may be waived. ii. In all other cases: Guarantee of spouse, Major son to be obtained.															
12. Rate of Interest	Concessional rate of interest shall be applicable at 7.00% per annum (linked to EBLR).	Rate of interest shall be linked to EBLR as under:														
	Rate of Interest: <table><tr><th>Repo %</th><th>Mark up %</th><th>CRP %</th><th>BSP %</th><th>Effective Rate of Interest (%)</th></tr><tr><td>6.50</td><td>0</td><td>0</td><td>0.50</td><td>7.00</td></tr></table>	Repo %	Mark up %	CRP %	BSP %	Effective Rate of Interest (%)	6.50	0	0	0.50	7.00	<table><tr><th>Type of customer</th><th>Applicable Rol*</th></tr><tr><td>New Borrower</td><td>0.10% over and above the rate applicable for PSB Apna Ghar</td></tr></table>	Type of customer	Applicable Rol*	New Borrower	0.10% over and above the rate applicable for PSB Apna Ghar
	Repo %	Mark up %	CRP %	BSP %	Effective Rate of Interest (%)											
6.50	0	0	0.50	7.00												
Type of customer	Applicable Rol*															
New Borrower	0.10% over and above the rate applicable for PSB Apna Ghar															
		*Additional 0.10% to be added to the Business Strategy Premium (BSP) component of the Rol and the applicable rate shall be as prevalent at the time of sanctioning of facility under this scheme														



PARAMETERS	DESCRIPTION								
	Upto 3KW	4 KW and upto 10KW							
		Existing Borrower who has availed: <table><tr><td>PSB Apna Ghar - Sahaj</td><td>Rate of interest as applicable for PSB Apna Ghar – Sahaj</td></tr><tr><td>PSB Apna Ghar - Gourav</td><td>Rate of interest as applicable for PSB Apna Ghar - Gourav</td></tr><tr><td>PSB Apna Ghar/Any other variant of Home loan</td><td>Rate of interest as applicable for PSB Apna Ghar</td></tr></table> Note: All other terms and conditions w.r.t Rate of Interest shall be as prescribed in HO RMD Circular No. 405/2023-24 dated 23.08.2023 and amendments from time to time.		PSB Apna Ghar - Sahaj	Rate of interest as applicable for PSB Apna Ghar – Sahaj	PSB Apna Ghar - Gourav	Rate of interest as applicable for PSB Apna Ghar - Gourav	PSB Apna Ghar/Any other variant of Home loan	Rate of interest as applicable for PSB Apna Ghar
PSB Apna Ghar - Sahaj	Rate of interest as applicable for PSB Apna Ghar – Sahaj								
PSB Apna Ghar - Gourav	Rate of interest as applicable for PSB Apna Ghar - Gourav								
PSB Apna Ghar/Any other variant of Home loan	Rate of interest as applicable for PSB Apna Ghar								
13.Lending Power	➤ In case of Borrowers availing loan under only this scheme: CenMARG shall be the competent authority for sanction the loan. ➤ In case of Borrowers availing loan under this scheme along with Home loan from this Bank: Competent authority for sanction loan under this scheme shall be the same as that of Home loan. However, both loan limit for solar rooftop panel and that of the Home loan not to be clubbed together to determine the sanctioning authority. ➤ Note: Discretionary lending powers shall be as prescribed in HO.RMD Circular No.741/2022-23 dated 25.11.2022 and amendments from time to time.								
14.Moratorium	A maximum moratorium period of up to 6 month may be allowed.								



PARAMETERS	DESCRIPTION	
	Upto 3KW	4 KW and upto 10KW
15. Tenure of Loan	Maximum 10 Year in EMI In case of composite loan i.e. financing of rooftop solar is done along with housing loan, repayment period stipulated under housing loan is to be followed.	
16. Pre-payment penalty	NIL	
17. Disbursement	Disbursement to be made directly to the Vendor / EPC Contractor after submission of all the required feasibility reports as mandated by MNRE. Disbursement shall include the loan amount along with Borrower's margin. Subsidy to be claimed by the Borrower by quoting the loan amount after the installation of net-meter and obtaining commissioning certificate from DISCOM.	
18. Insurance	All the assets generated out of bank finance and other primary/collateral securities should be insured as per bank's extant guidelines.	
19. Charges & Fees	- Processing fee: NIL - Documentation charges: NIL (Borrower to bear out of pocket expenses, if any). - Inspection fee: NIL	
20. Penal charges	As per extant Bank norms.	
21. CIBIL Score	Minimum CIBIL Score: 680 & above (NTC also eligible)	
22. Sourcing of Applications	- All applications to be sourced through JanSamarth Portal only. - Available for self-sourced journey as well as assisted journey.	
23. In-principle Offer	- Digital In-Principle Sanction (through JanSamarth Portal) to be given based on Self Declaration by the Applicant. - Final Sanction to be based on verification of relevant documents and assessment by the respective Banks.	



PARAMETERS	DESCRIPTION	
	Upto 3KW	4 KW and upto 10KW
24. Procedure for installation of rooftop solar plant through National Portal	The stepwise procedure for installation of rooftop solar plant through National Portal is as under: Registration: Register at National Portal through the link https://solarrooftop.gov.in/. Follow the instructions given on the portal for registration. Apply for Rooftop Solar: After registration, login into the account and click submit application. Fill the information required in the format and submit the application. Technical Feasibility Report/TFR: The submitted application will reach directly to the concerned DISCOM for technical feasibility approval. If all the details are correct, the application will be approved. Else, the application may be rejected or returned for correction. Selection of vendor and plant installation: Upon TFR approval, sign agreement with the selected registered vendor and proceed for installation of the plant. The list of registered vendors is visible in the 'vendors in my area' tab in the applicant's account on National Portal. Submit Installation Details: After installation of the plant, submit installation details in the National Portal and upload a photo of the applicant with the plant. These details are required for inspection and net-metering of the plant. Inspection by DISCOM: DISCOM officials will inspect the system in accordance with the technical criterion prescribed by MNRE. Upon successful inspection, net-meter would be installed by the DISCOM. Project commissioning status: Once the net-meter has been installed, the DISCOM official will approve the installation details on the portal and an online commissioning certificate will be generated. This certificate will be visible in the applicant's account.	



PARAMETERS	DESCRIPTION	
	Upto 3KW	4 KW and upto 10KW
	8. Subsidy/CFA Request: After generation of commissioning certificate, the applicant can raise online subsidy/CFA claim request by providing applicant's bank details along with legible copy of cancelled bank cheque or pass book. 9. Completion: If all details are correct, Central Govt. subsidy/CFA would be released directly into the bank account of the applicant within 30 days of submission of CFA/subsidy claim. Note: ➤ The applicant shall use own mobile number and mail id for registration on National Portal. The applications having mail id/mobile no. of the vendor would be rejected and such vendors would be blacklisted from further participation in the program/scheme. ➤ It shall also be ensured that the electricity connection and bank account is in the name of the applicant, else the application would be rejected. ➤ The applicant will also be required to download SANDES app on his mobile to receive OTP and complete the application process.	
25. Coding and Classification	For Rooftop Solar Plant Capacity upto 3 KW: Coding: The following scheme code is to be entered in the CBS while opening of the loan account under the scheme: Scheme Code (Term Loan): TLRTT Sector Code: 159 (Solar to individuals) Activity Code in TIPS A/c Details option of Others menu: 40105 (Generation & distribution	For Rooftop Solar Plant Capacity 4 KW & upto 10 KW: Coding: The following scheme code is to be entered in the CBS while opening of the loan account under the scheme: Scheme Code (Term Loan): TLRTF Sector Code: 159 (Solar to individuals) Activity Code in TIPS A/c Details option of Others menu: 40105 (Generation & distribution

PSB SCHEME FOR FINANCING ROOF TOP SOLAR (RTS) PROJECTS



PARAMETERS	DESCRIPTION	
	Upto 3KW	4 KW and upto 10KW
	of Solar energy) Classification: Priority Sector – Renewable Energy. As per Master Directions – Priority Sector Lending – Targets and Classifications of RBI, loan to individual household upto Rs.10 lakh per borrower can be classified under Renewable Energy. Note: In case if Roof Top Solar Project is financed as a component under Home Loan/Home improvement loan as per the guidelines of HO Retail Lending Deptt. and not as standalone facility, then the respective scheme codes of the said Home loan scheme are to be used while opening the loan account. However, in case if the finance is provided as a standalone facility for setting up of Rooftop Solar Projects to the existing borrowers who has already availed housing loan facility from the Bank, then the scheme code “TLRTT” is to be used while opening the loan account.	of Solar energy) Classification: Priority Sector – Renewable Energy. As per Master Directions – Priority Sector Lending – Targets and Classifications of RBI, loan to individual household upto Rs.10 lakh per borrower can be classified under Renewable Energy. Note: In case if Roof Top Solar Project is financed as a component under Home Loan/Home improvement loan as per the guidelines of HO Retail Lending Deptt. and not as standalone facility, then the respective scheme codes of the said Home loan scheme are to be used while opening the loan account. However, in case if the finance is provided as a standalone facility for setting up of Rooftop Solar Projects to the existing borrowers who has already availed housing loan facility from the Bank, then the scheme code “TLRTF” is to be used while opening the loan account.



PARAMETERS	DESCRIPTION	
	Upto 3KW	4 KW and upto 10KW
26. Other terms and conditions	➤ Due diligence of the borrower to be carried out to assess the viability, need and requirement, as applicable to retail loans. ➤ Due diligence on the dealer/supplier through personal visit to be done prior to sanction of the loan. ➤ Price of the equipment and correctness of the quotations to be cross checked from site of the company. ➤ Copy of bill invoice of equipment's must be held in record in order to ensure end use of the fund. ➤ All statutory approvals to be obtained by the borrower required for the installation of Grid Connected Rooftop Solar (RTS) panels. ➤ Model agreement to be signed between the applicant and vendor prepared by MNRE, Technical Specifications, Quality Standards, Operation & Maintenance guidelines, Approved List of Models and Manufacturers (ALMM)* etc. are available on the National Portal (https://solarrooftop.gov.in/) under Help Document section. ➤ All risk associated with the terms and conditions stipulated by MNRE should be taken into account while analyzing the proposals under the scheme. ➤ *Note: Approved List of Models and Manufacturers (ALMM) is a list of models and manufacturers of solar photovoltaic (PV) modules approved by the Ministry of New and Renewable Energy (MNRE).	

2

